

ASDEM 

A T H E N S

17 OCTOBER 2025



THE ATHENS TANKER CONFERENCE
THE LIFE OF A VOYAGE
TANKERS, TRADING, CHARTERING, OPERATIONS,
FREIGHT, LAYTIME AND DEMURRAGE

THE ROYAL OLYMPIC HOTEL - ATHENS, GREECE

THE ATHENS TANKER CONFERENCE

THE LIFE OF A VOYAGE –

TANKERS, TRADING, CHARTERING, OPERATIONS, FREIGHT, LAYTIME AND DEMURRAGE



THREE WEEKS IN THE LIFE OF A BUSY VESSEL AND CARGO OPERATIONS DESK

This year's Athens Tanker Conference is based on events encountered by three Greek owned/managed tankers which were voyage chartered by an international integrated oil company (Integrated Oil). Integrated has offices in London, Rotterdam, New York, Singapore and has created offshore support centres for some of its activities.

We follow the vessel and cargo operations over the course of an eventful three weeks. It is the Teams discussions within the offices of Integrated Oil and Owners, and the mediation efforts that were made often late into the night, which are the basis for the presentations at this conference.

Conference presentations are in a workshop/case study format which reflect the actual events and discussions that took place between owners, charterers, traders and their brokers. The contractual and commercial issues involved on certain aspects of these voyages are considered by a panel of international experts reflecting vigorous debates to find the optimal strategy for completing the voyage and delivering the cargo.

Far from being a conference simply for lawyers, this event is designed to be practical, interactive and informative. We will be inviting participants to become a part of these discussions and participate in the commercial negotiations and valuable insights shared.

CONFERENCE PARTICULARS

Date	17 October 2025
Duration:	09:30 to 17:30
Networking:	Drinks reception at the Royal Olympic Hotel's Rooftop Garden (17:30 to 19:30)
Location:	The Royal Olympic Hotel - 28-34 Athanasiou Diakou Street 117 43, Athens
Cost:	€1,350* per delegate



CONFERENCE DRINKS RECEPTION

All conference delegates are invited to join us for a drink's reception at the Royal Olympics' rooftop garden which features spectacular sunset views of Athens most important monuments. Those in the wider Athens shipping community who are unable to attend the conference may purchase tickets at €50 each. Contact us at info@asdem.com for full information.

TOPICS AND AREAS COVERED AT THIS CONFERENCE

The geopolitical landscape is difficult to navigate for anyone in the shipping industry. Navigation of that landscape occurs within the four corners of an Agreement. It is not enough to know about the clauses: you need to understand how to use them, when you can use them, when you cannot use them and adapt and optimise your approach.

Some of the most crucial aspects which will be covered during this conference include the following:

- **CHOICE OF CHARTERPARTY**
- **IDENTIFYING THE GOVERNING CHARTERPARTY TERMS AND CONDITIONS**
- **WAR RISKS - FORCE MAJEURE THE IMPACT ON THE VOYAGE WHEN A FORCE MAJEURE EVENT HAPPENS - TIME WILL BE LOST EXPENSE WILL INCREASE PROFITS WILL BE LOST - WHO PAYS FOR WHAT?**
- **MARKET VOLATILITY - ADVERSE MATERIAL CHANGE CLAUSES**
- **SHIPOWNER FORCE MAJEURE - DIVERSION DEVIATION AND DELAY TO AVOID DANGER - GETTING THE SHIP AS NEAR TO THE DISCHARGE PORT AS SHE CAN SAFELY GET**
- **CHARTERERS FORCE MAJEURE - ADDITIONAL FREIGHT FOR DIVERSION AND DEVIATIONS, TRANSSHIPMENT ON BARGES, STORAGE DEMURRAGE AND LOSS OF PROFIT**
- **PUMPING - PUMPING LOGS AND TIME BARS - TESTING THE IMPACT AND LIMITS TO THE DECISION OF TANKREEDEREI GMBH & CO KG v MARUBENI CORPORATION (THE “AMALIE ESSBERGER”)**
- **TANK CLEANING - DRY TANK CERTIFICATES - TANK CLEANING OBLIGATIONS - CONTAMINATION**
- **TAKING IN OFF SPECIFICATION CARGOES - HOW IS IT TO BE DONE WHILST CLAIMING RIGHTS TO REJECT THE OFF-SPECIFICATION CARGO ARE RESERVED**

CONFERENCE SPEAKERS

- **Alexander Freeman**, Partner, Hill Dickinson
- **Despina Malaxianaki**, Senior Claims Manager, London P&I Club
- **Dimitris Dimopoulos**, Commercial Manager, Intertanko
- **Raphaël Peyrau**, Director General, SYNIA TECH
- **Richard Johnson-Brown**, Partner, Penningtons Manches Cooper
- **Andrew Wilding**, Managing Director, Asdem

Speakers and topics may be subject to change due to unforeseen circumstances and events.

WHO SHOULD ATTEND

This conference is ideal for members of operations, chartering, post fixture, contracts and claims departments in ship owning, ship chartering, trading and ship brokering companies whose day-to-day jobs involve the laytime and demurrage value chain.

CONFERENCE DISCOUNTS*

€250 early bird discount will be available to delegates who register their attendance prior to 8 September 2025.
€150 loyalty discount will be applied to Asdem clients and delegates who have attended prior courses and conferences. Where 3 or more bookings are made by the same company a **€100 discount** will be applied to each delegate. *NOTE: Discounts are not cumulative. The largest discount that a delegate is eligible for will apply.

CONFERENCE COSTS INCLUDE

Refreshments, buffet lunch, morning and afternoon tea and coffee, conference materials and a networking event following directly after the conference. The fee for this event does not include accommodation.



IN SUPPORT OF THE GREEK SHIPPING COMMUNITY

For the second year in a row, Asdem will be awarding ten complimentary places on this conference to graduate students studying Shipping and Maritime Law at the Alba Graduate Business school / The American College of Greece.

REGISTRATION

You may register for this conference by filling out the registration form found on the last page of this brochure.

PAYMENT

Payment may be made via bank transfer or credit card. Once your registration form has been received, you will be issued an official invoice with bank transfer details. Contact us at info@asdem.com for credit card payments.

CANCELLATIONS AND SUBSTITUTIONS

Cancellations must be received in writing no less than 10 business days prior to the event and will be subject to a 25% administration fee plus VAT, if applicable. Cancellations after this date cannot be accepted. Delegate substitutions, however, may be made at any time by contacting us at info@asdem.com.

CONFERENCE ORGANISERS – ASDEM



COMPLEX PROBLEMS
understood

CLEAR ANSWERS
provided

EFFECTIVE SOLUTIONS
achieved

SETTING STANDARDS
state-of-the-art education and
training for the energy industry



ASDEM - THE LEADING AND INDEPENDENT ADVISERS FOR THE ENERGY INDUSTRY



REGISTRATION FORM

THE ATHENS TANKER CONFERENCE CHARTERING OPERATIONS AND LAYTIME & DEMURRAGE

17 OCTOBER 2025 - THE ROYAL OLYMPIC HOTEL - ATHENS

COMPANY INFORMATION

Company Name: _____

Company Address: _____

Contact Name: _____ Contact Number: _____

Email Address: _____ VAT Number: _____

DELEGATE 1

Delegate Name: _____ Corporate Title: _____

Department: _____ Email Address: _____

Desk Phone: _____ Mobile Phone: _____

DELEGATE 2

Delegate Name: _____ Corporate Title: _____

Department: _____ Email Address: _____

Desk Phone: _____ Mobile Phone: _____

DELEGATE 3

Delegate Name: _____ Corporate Title: _____

Department: _____ Email Address: _____

Desk Phone: _____ Mobile Phone: _____

DELEGATE 4

Delegate Name: _____ Corporate Title: _____

Department: _____ Email Address: _____

Desk Phone: _____ Mobile Phone: _____

After completing the above information, please email back to us at info@asdem.com