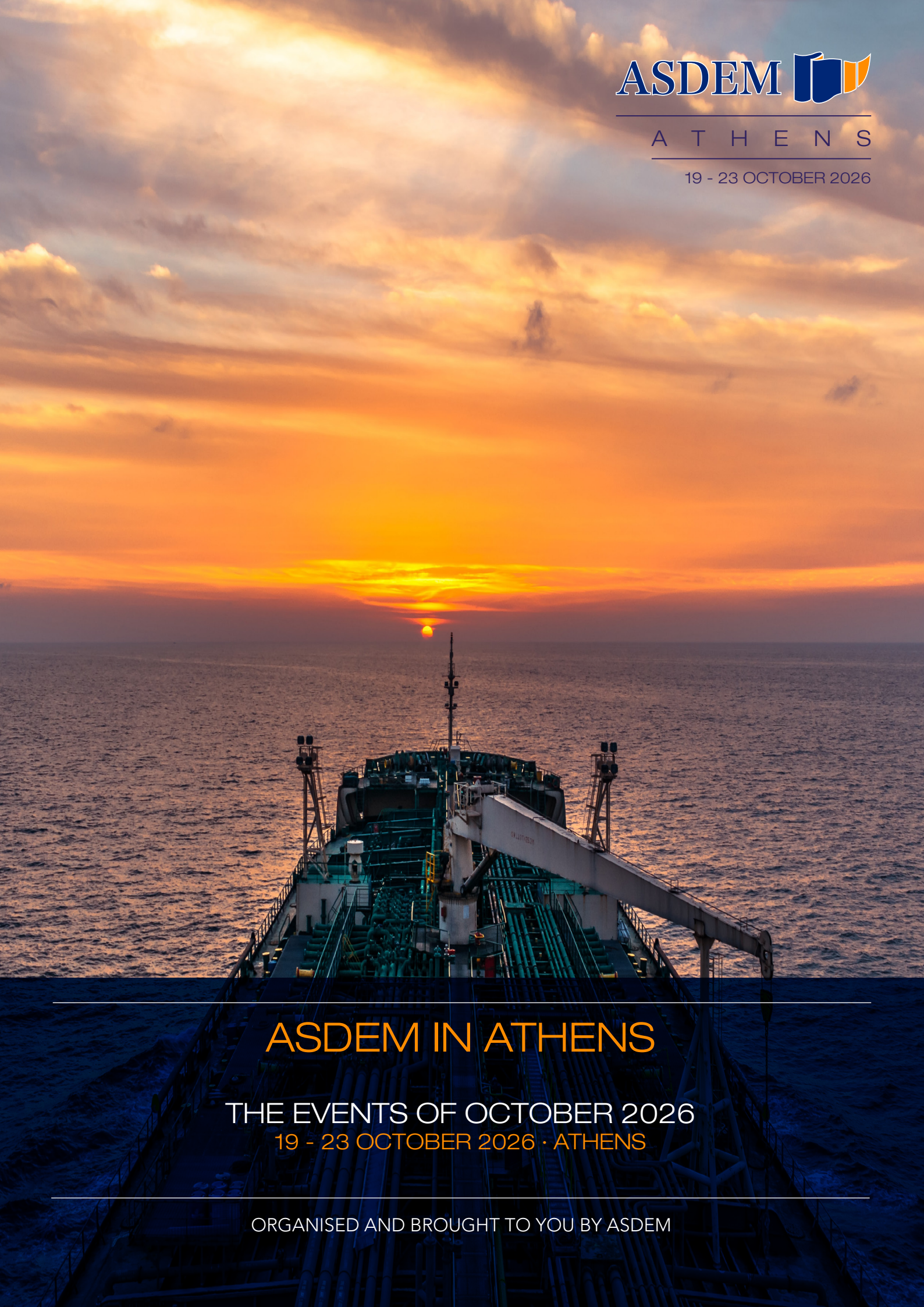




ASDEM

A T H E N S

19 - 23 OCTOBER 2026



ASDEM IN ATHENS

THE EVENTS OF OCTOBER 2026
19 - 23 OCTOBER 2026 · ATHENS

ORGANISED AND BROUGHT TO YOU BY ASDEM

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ORGANISED AND BROUGHT TO YOU BY ASDEM



FIVE DAYS. FOUR EVENTS. ONE CITY THAT HAS RUN THE WORLD'S SHIPS FOR THREE THOUSAND YEARS.

This October, Asdem brings the tanker and trading community to Athens — for the conference, for a masterclass on either side of it, for a workshop that pays for itself, and for the good company of the people who do what you do. Take one event or take them all; each stands firmly on its own.

Mon 19

Masterclass
Day 1

Tue 20

Masterclass
Day 2

Wed 21

Masterclass
Day 3

Thu 22

The Conference

Fri 23

Additional-costs workshop

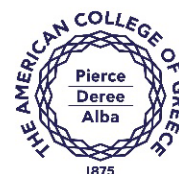
DEAL TO DELIVERY — THE OPERATOR'S MASTERCLASS

Monday to Wednesday, 19–21 October • 10:00–16:00

Alba Graduate Business School, The American College of Greece

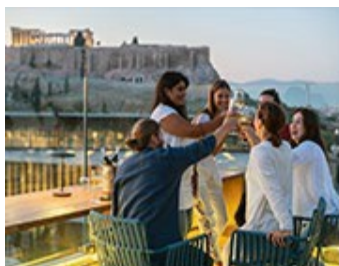
Three intensive days on the whole of the operator's craft — taking a concluded trade and turning it into delivered barrels. Twelve sessions built on the working example of a real trading company: the market and the price, the oil and its regulation, contracts and chartering, and the life of a voyage. Fifteen of Alba's postgraduate students learn shoulder to shoulder with fifteen working professionals. Run not-for-profit; **€625 for the three days.**

To view the brochure, [click here](#). To register, [please click here](#).



WELCOME DRINKS — THE EVENING OF WEDNESDAY 21 OCTOBER

The real conversations start the night before. Join us over welcome drinks at the rooftop bar of the Royal Olympic Hotel, the Acropolis lit above the gardens — and find the people you came to Athens to see.



CONFERENCE DRINKS RECEPTION

All conference delegates are invited to join us for a drinks reception at the Royal Olympic Hotel's rooftop garden, with its spectacular sunset views of Athens. Those unable to attend the conference may purchase tickets at €75 each. Contact us at info@asdem.com for full information. To register, [please click here](#).

THE ATHENS TANKER CONFERENCE

Thursday 22 October · 09:30–17:00 · The Royal Olympic Hotel, Panorama Hall

This is where the hard questions get answered. One day, an expert panel of practitioners presenting their papers in person, and a room full of the people who fix, operate, claim and advise. The price cap and the sanctions perimeter; nomination and war risk under pressure; when a master can refuse an order; what the demurrage rate really carries, and the new costs pressing on it; bills of lading and the move to paperless trade; the carbon cost of a voyage; and the trading landscape ahead. Every paper is written to be used. The fifteen papers announced at the release of this conference that are not presented in person will be provided, together with the speakers' papers, in the conference materials sent to all delegates shortly after the conference. The day ends with a reception in the rooftop garden, the city gold at dusk.

- **Despina Malaxianaki**, Senior Claims Manager, London P&I Club
THE DEFENSIBLE RECORD: THE FILE THAT STANDS UP WHEN BOTH AN ARBITRATOR AND A REGULATOR REVIEW IT
- **Theodore Kyritsis**, Senior Claims Manager, West of England P&I Club and **Spyridoula Bompolaki**, Senior Claims Manager, West of England P&I Club
CAN WE STILL GO THERE? REASONABLE JUDGMENT (THE CATALAN SEA) IN A WORLD OF WAR RISKS, SANCTIONS AND CHANGING ORDERS
- **Matthew Costello**, CEO, Voyager Portal
AI ALONG THE DEMURRAGE LIFECYCLE
- **Alexander Freeman**, Partner, Hill Dickinson
APPARENT GOOD ORDER AND CONDITION OF THE CARGO
- **Eleni Antoniadou**, Lawyer, Gard (Greece) Ltd
THE FUEL EU / EU ETS / ENVIRONMENTAL ASPECT
- **Richard Johnson-Brown**, Partner, Penningtons Manches Cooper
ISSUES ARISING FROM THE VOYWAR CLAUSE
- **Andrew Wilding**, Managing Director, Asdem Limited
PROCEED OR HOLD? ORDERS TO SAIL INTO A GULF AT WAR — WHEN THE CHARTERER SAYS PROCEED AND THE MASTER IS NOT SURE HE SHOULD: THE RIGHTS, DUTIES AND OBLIGATIONS OF OWNER, MASTER AND CHARTERER (THE HOUDA)
A tanker loaded at Ras Tanura, or waiting off Fujairah or Sohar to go in, receives the charterer's order to proceed as war breaks out in the Arabian Gulf. What the master must do, what he may refuse, how long he has to decide, and who pays for the delay.

Delegate fee €1,400 + VAT (the early booking rate closed on 10 September); loyalty rate €1,190; group rate €100 per delegate for three or more; drinks reception-only ticket €75. **Discounts are not cumulative.**

To view the brochure, [click here](#). To register, [please click here](#).

ADDITIONAL COSTS — AN ASDEM WORKSHOP, AND A STAND-ALONE EVENT IN ITS OWN RIGHT

Friday 23 October · 10:00–12:30, with lunch

Additional berths, additional ports, additional distance, additional expenses and bunkers — under both charterparties and sale-and-purchase contracts. It is the money that quietly leaks out of every voyage, lost to delay, misunderstanding and dispute. In one focused morning, with worked examples, we make the principles clear — so you claim what is yours and pay only what you owe.

Part of the Athens Tanker Conference, and open on its own. **Free to conference delegates; €250 including lunch as a stand-alone morning.** To register, [please click here](#).

TO TAKE PART

Reserve a place at any of the events, or ask for a detailed brochure, at info@asdem.com. Places are limited across every event.



To register for **The Athens Tanker Conference – 22 Oct 2026**, [please click here.](#)

To register for **The Athens Tanker Conference – Drinks Reception only - 22 Oct 2026**, [please click here.](#)

To register for **Additional Costs — an Asdem Workshop – 23 Oct 2026**, [please click here.](#)

To register for **Deal to Delivery — three days that sharpen the operator’s craft - 19-21 October 2026**, [please click here.](#)